### CENTERS FOR GLOBAL LEARNING: VARIATIONS IN STRUCTURE AND OPERATIONS

# DEVELOPING GLOBAL EDUCATION NETWORKS: TRANSACTIONAL AND RELATIONAL APPROACHES

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Globalizing the Liberal Arts
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#### Liberal Arts Values

- high levels of engagement among students and faculty,
- mentoring relationships,
- mutual respect and trust, and
- openness to new ideas and different perspectives

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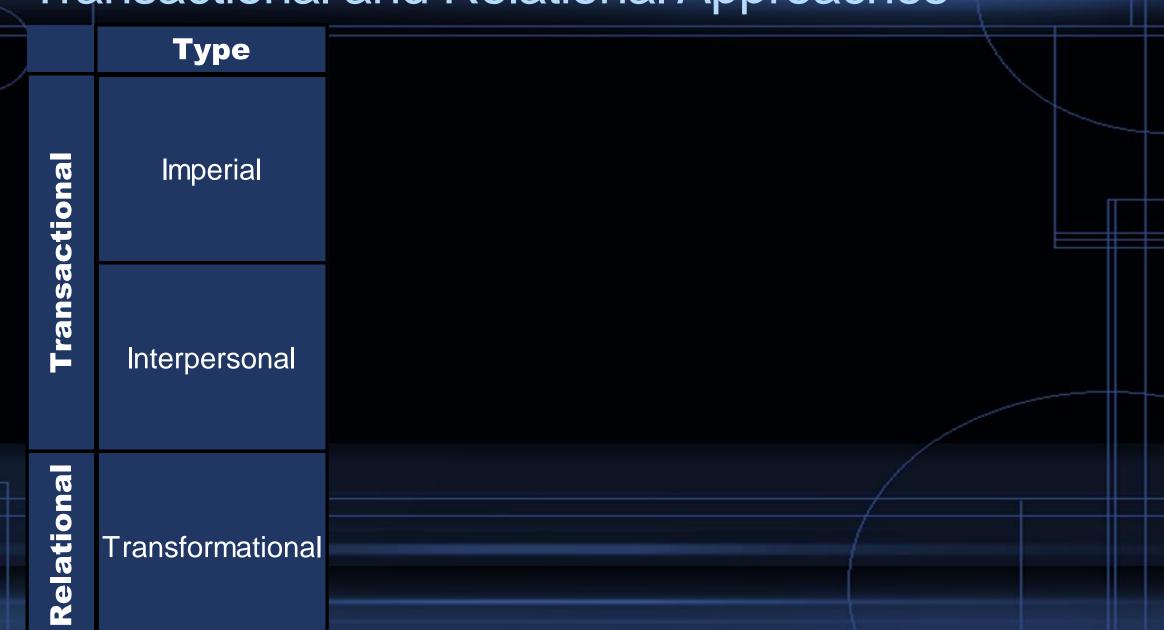
### It's all about relationships

**Type** 

**Transactional** 

**Imperial** 

Interpersonal



Type Specific agendas and goals  Interpersonal Interpersonal connections	Specific agendas and goals  Interpersonal  Interpersonal
Imperial agendas and goals  Interpersonal  Interpersonal	Imperial agendas and goals  Interpersonal connections
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	Туре	Framework	Goal
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Relational	Transformational	Shared values	Mutual benefit

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#### 1. Possibility

- Liberal arts
- Global commitment
- Orphaned students
- Shared opportunities and challenges

1. Possibility (liberal arts, global, orphaned, shared opportunities/challenges)

#### 2. Feasibility

- Liberal arts, shared opportunities/challenges
- Partnership of equals
- Exchange time, not money
- Multilateral

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- 3. Strengths and Interests/Needs

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- 4. Develop joint programs
  - Presidents meet annually
  - Add chief academic officers
  - Add liaisons

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- 5. Add bilateral transactions

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### Build and Reinforce Relationships

### Relational ->

Familiarity and Trust ->

Shared/Joint Programs >

Bilateral Programs

### Global Liberal Arts Alliance Relationships

- 30 liberal arts colleges 19 countries
- 100+ Alliance-supported conferences, professional development or sabbatical visits, research collaborations, and technology-linked international courses.
- 900+ faculty and staff involved
- Adding special student programs (150+)
- Growing number of bilateral initiatives

#### **Transactional** Relational agreement acceptance difference equality long term now judge the results evaluate the impact negotiate trust own needs shared values self-interest mutual interest stay in touch be informed tolerance respect curiosity unconcern understand the rules understand the people what you contribute what you get win-win win

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